

# WHY CUSTOMERSWANT FINANCE OPTIONS

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With no upper limit on invoice values, Shire Leasing can fund deals of all sizes that are above £1000. Our in house underwriters will consider almost anything business-related, and as a funder and broker we are able to tailor finance solutions to the most unique requirements. Our customer base exceeds 66,000 UK SMEs, demonstrating that there is a clear demand from businesses for options other than cash purchase.

### How do business customers benefit from finance options?

#### Improve cash flow

Avoid major upfront expenses that come with outright purchases and alleviate cash flow by spreading the cost over the agreed term.

#### Tax benefits

Finance lease rental payments can be 100% tax deductible against profits. Customers may also be able to claim different allowances when using our other asset finance options. (We recommend customers to seek accountant advice to find out more).

#### Keep up-to-date

With many of our finance solutions, customers have the opportunity to upgrade at any time, allowing them to stay competitive with the latest equipment.

#### **Fixed payments**

Eliminate uncertainty and budget more accurately with anticipated rental costs and fixed interest.

#### Protect existing credit lines

Finance options keep traditional funding lines such as bank loans and overdrafts open, for more appropriate times and uses.

#### Overcome budget restrictions

Cash flow and budgets sometimes prevent a business from investing in the best equipment, forcing a cheaper option that may not have the same features or qualities. Finance options allow businesses to get the equipment they really want by spreading the cost over a series of payments.



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